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July 15, 2019

## Obsolescence Notification: FX604P3

Dear Valued Customer,

Please be advised that as the result of an internal review, the following device is now being classified as Obsolete and is being taken through the CML 'Obsolescence' program.

## FX604P3

A 'Last Time Buy' (LTB) procedure is now in force with the following applicable dates:

- Orders on the above products will be accepted from July 15, 2019 through November 29, 2019.
  All orders are non-cancelable.
- Orders for the above product will be subject to a price increase during the second half of the order acceptance period. The price increase will take affect for orders placed after September 30, 2019.
- These orders must be fully scheduled for delivery, with the latest order schedule date being before July 24, 2020.
- The 'LTB' procedure will be complete on July 24, 2020.
- Order acceptance is subject to individual product availability.

## As a replacement, we would suggest you consider the following:

FX604D4 – Bell 202 Compatible Modem MX604DW – Bell 202 Compatible Modem MX604TN – Bell 202 Compatible Modem

We look forward to your support in progressing this action to a successful conclusion but should you need to discuss this further, please do not hesitate to contact our Sales team directly.

Thank you for the opportunity to serve your needs on this product and we look forward to servicing future needs with our newer products. We apologize in advance for any inconvenience this action might cause.

Best Regards.

Ion Furtuna VP of Sales